







GRAHAM SUSTAINABILITY INSTITUTE UNIVERSITY OF MICHIGAN





The Biggest Loser Styled, Energy Reduction Competition



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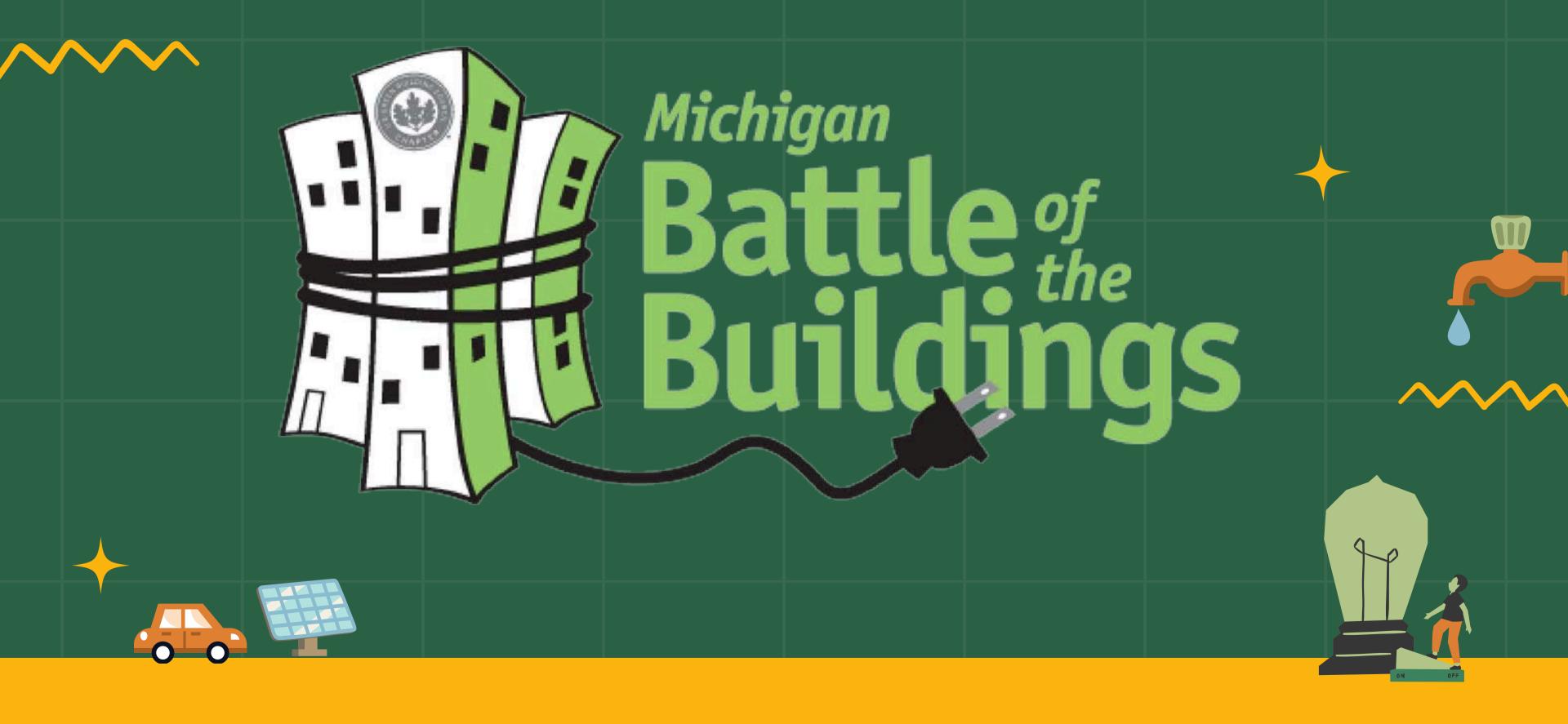


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WHAT IS MICHIGAN BATTLE OF THE BUILDINGS?





ALL ABOUT BATTLE

Michigan Battle of the Buildings is an awards and recognition program for energy use reduction open to all Michigan buildings, except single-family residential. This program encourages energy-efficient practices in industrial, commercial, religious, and office buildings while fostering friendly competition among building owners and operators.

Many cities in Michigan lack sustainability managers to initiate participation in the Michigan Battle of the Buildings competition. Even with sustainability managers, many cities are unaware of effective strategies to get involved. The goal is to create a handbook that provides unique strategies for all cities to participate, even without a dedicated sustainability manager, and to make Royal Oak a plug-and-play model for / other cities, encouraging local business owners to join the competition.

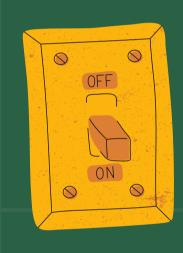






WHY SIGN UP FOR THE COMPETITION?

Cities have a unique opportunity to lead the way in sustainability by signing up for the Battle of the Buildings competition. This program not only helps reduce energy costs and environmental impact but also fosters a sense of community and friendly competition among local businesses. By participating, cities can showcase their commitment to innovation and sustainability, inspiring other municipalities to follow suit and creating a greener, more efficient future for all. So, let's join forces to make our cities more energy-efficient and vibrant!











WHYJOIN? THE BATTLE



1. IMPROVE THE OVERALL WELL-BEING OF THE RESIDENTS



2. MIGRATION OF MORE POPULATION



3. ECONOMIC, SOCIAL AND COMMUNITY BENEFITS



4. INCREASED JOB OPPORTUNITIES



5. ENHANCED REPUTATION OF THE CITY



6. LONG-TERM VIABILITY







HOW DO WEROLLOUT THE COMPETITION?





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1. PRESS RELEASE







2. CITY WEBSITE AND NEWS-LETTERS





3. SOCIAL MEDIA









4. EMAIL CAMPAIGNS





# Buildings HOW DO WEROLLOUT THE COMPETITION?



5. COMMUNITY MEETINGS AND EVENTS



6. FLYERS AND POSTERS



7. ENERGY EFFICIENCY WORKSHOPS







# HOW TO ENTICE





1. HIGHLIGHT COST SAVINGS



2. OFFER RECOGNITION - BATTLE OF THE BUILDINGS



3. LAUNCH A 'GREEN BUSINESS' CERTIFICATION



4. PEER MENTORSHIP PROGRAM



5. GRANTS, INCENTIVES AND FINANCING



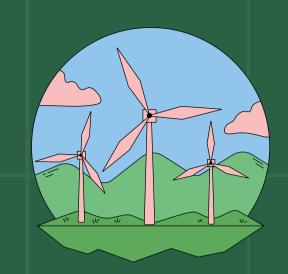
6. COLLABORATE WITH BUSINESS ASSOCIATIONS







# FORMATION OF + THE REPORT



PHASE 01: CREATING HANDBOOK FOR THE CITIES TO ROLL OUT COMPETITION PHASE 02: CREATING GUIDELINES FOR THE BUSINESS OWNERS TO TAKE PART PHASE 03: SHOWING HOW ROYAL OAK ACTS AS A PLUG & PLAY MODEL



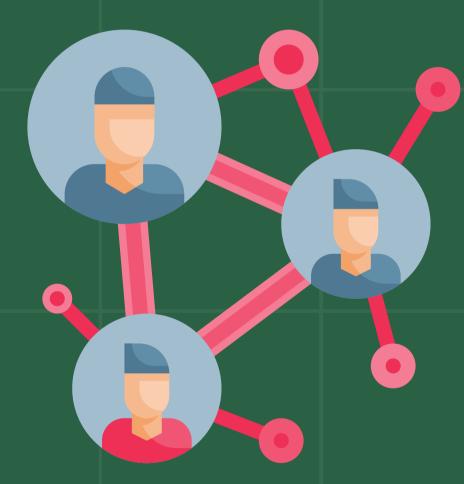
## 1. CASE STUDY



Analyse the successful strategies implemented by Detroit Energy

# METHODS

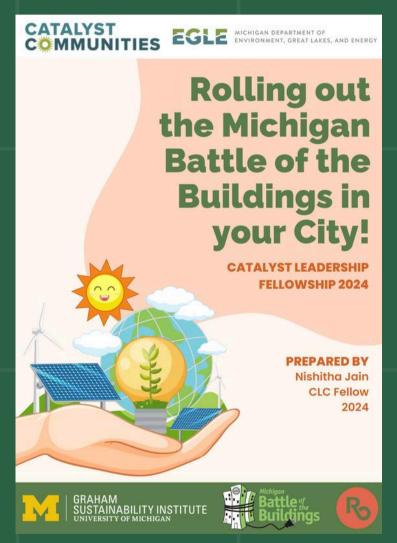
# 2. STAKEHOLDER INTERVIEW



What is needed and how it can be achieved?



## 3. HANDBOOK



Includes all the information about Michigan Battle of the Buildings







MICHIGAN DEPARTMENT OF ENVIRONMENT, GREAT LAKES, AND ENERGY

## Rolling out the Michigan **Battle of the Buildings** in your City!

**CATALYST LEADERSHIP FELLOWSHIP 2024** 



Nishitha Jain **CLC Fellow** 2024







#### Table of CONTENTS

#### Introduction 01

03

04

05

06

- History of the Michigan Battle of the Buildings
- · Aim of the Competition
- · Requirements and Winner
- Case Study: Detroit Energy Challenge

#### 02 **Rolling Out Competition**

- Why Join the Battle?
- Ways to declare the competition
- · How to entice people to sign up?

#### **Hosting the Summit**

- Winner city hosting the summit
- · Ways to encourage other cities
- City Ranking Gold, Silver and Bronze city
- Contractors' and Architects' involvement

#### **Business Owners**

- · Why should business owners sign up?
- Easiest ways for them to Sign up
- · How to create the fear of missing out

#### Partnership | Sponsorship

- Organizational Sponsors
- Grants, Incentives and Financing
- DTE Hub, Michigan Saves, EGLE

#### Plug and Play

- Royal Oak acting as plug and play
- · How can other small cities also benefit?
- Steps in Benchmarking





### Why Join the **Battle?**

#### I. IMPROVE THE OVER-ALL WELL-EING OF THE RESIDENTS:



As a participant, the city can help in reduction of GHG emissions from buildings which can lead to significant health benefits. This improves air quality, reducing heat-related illnesses, enhancing mental and physical health, lowering healthcare costs, increasing life expectancy, and enhancing the overall quality of life for city residents.

#### 2. MIGRATION OF MORE POPULATION:

Creating a cleaner, greener city with reduced carbon emissions from buildings can attract more people to move into the city because of the improved quality of life, healthier living environment and enchanced comfort.



#### 3. ECONOMIC, SOCIAL AND COMMUNITY BENEFITS:



Energy-efficient buildings often have lower utility bills, which can be a significant draw for both businesses and the city. Sustainable buildings and neighborhoods tend to have higher property values and attract investments leading to economic growth. Cleaner environments foster a sense of well-being and community, making the city a more desirable place to live.

## Ways to declare the Battle

#### 1. PRESS RELEASE:

Issue a press release to local newspapers, television stations, and radio stations to announce the competition and highlight its benefits.



**VOICE** MACOMB DAILY



















#### INNOVATIVE AND UNIQUE WAYS TO **ENTICE PEOPLE**



#### . HIGHLIGHT COST SAVINGS:

Emphasize the potential for significant cost savings through reduced energy bills. Provide case studies and examples of businesses that have saved money by improving energy efficiency

#### 2. OFFER RECOGNITION -BATTLE OF THE BUILDINGS:

Promote the opportunity for public recognition and awards. Highlight the prestige of being acknowledged as a leader in sustainability within the community.



#### 3. ECONOMIC, SOCIAL AND COMMUNITY BENEFITS:



Establish a certification program for businesses that participate and meet certain energy efficiency criteria. Certified businesses can display a "Green Business" seal on their premises and marketing materials.

#### **ORGANIZATIONAL SPONSORS:**

- Collaborate with local utility companies to promote the competition and provide additional resources and support to participating businesses.
- Partner with local utility companies to offer rebates, grants, or incentives for energy-saving improvements made by participating businesses.
- Develop a points-based rewards program where businesses earn points for various energy-saving activities. Points can be redeemed for prizes, discounts, or services from local partners.
- Partner with local businesses and sponsors to provide prizes and recognition for top performers in the competition.



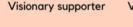
Visionary supporter













**Parking Sponsor** 



















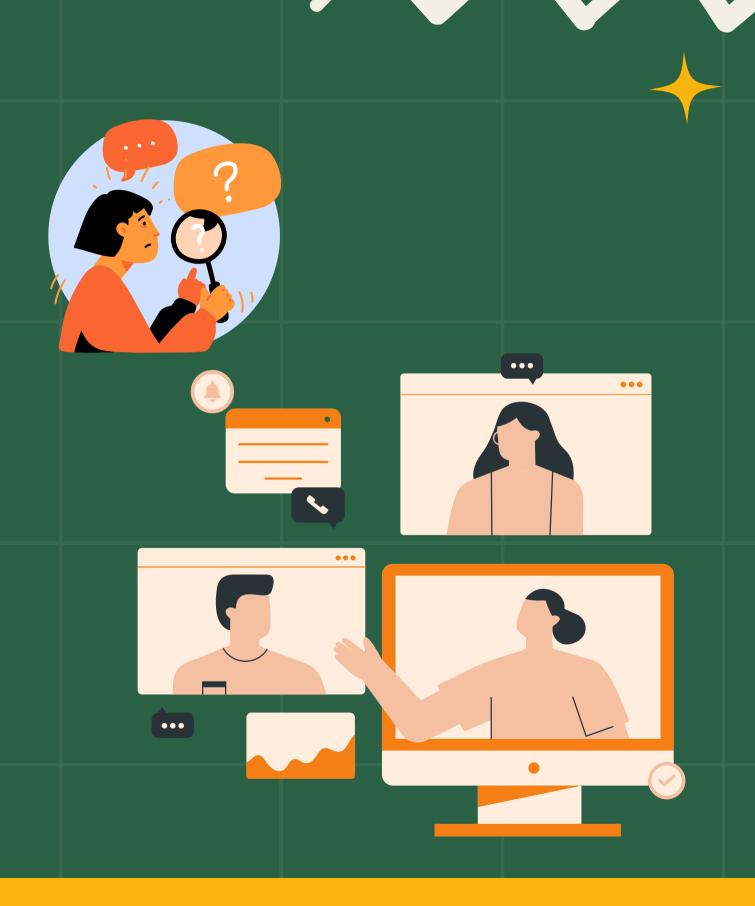






# FINDINGS

- SIMPLEST AND THE EASIEST METHODS TO HAVE EVERY CITY PARTICIPATE IN THE BATTLE
- COMPREHENSIVE LIST OF THESE METHODS TO ENTICE CITIES TAKE PART.
- VARIOUS SOCIAL MEDIA STRATEGIES, CAMPAIGNS, ADVERTISEMENTS AND COMMUNICATION METHODS THAT CAN BE IMPLEMENTED TO REACH A LARGE GROUP OF PEOPLE.







## Rolling out the Michigan Battle of the Buildings in your City!





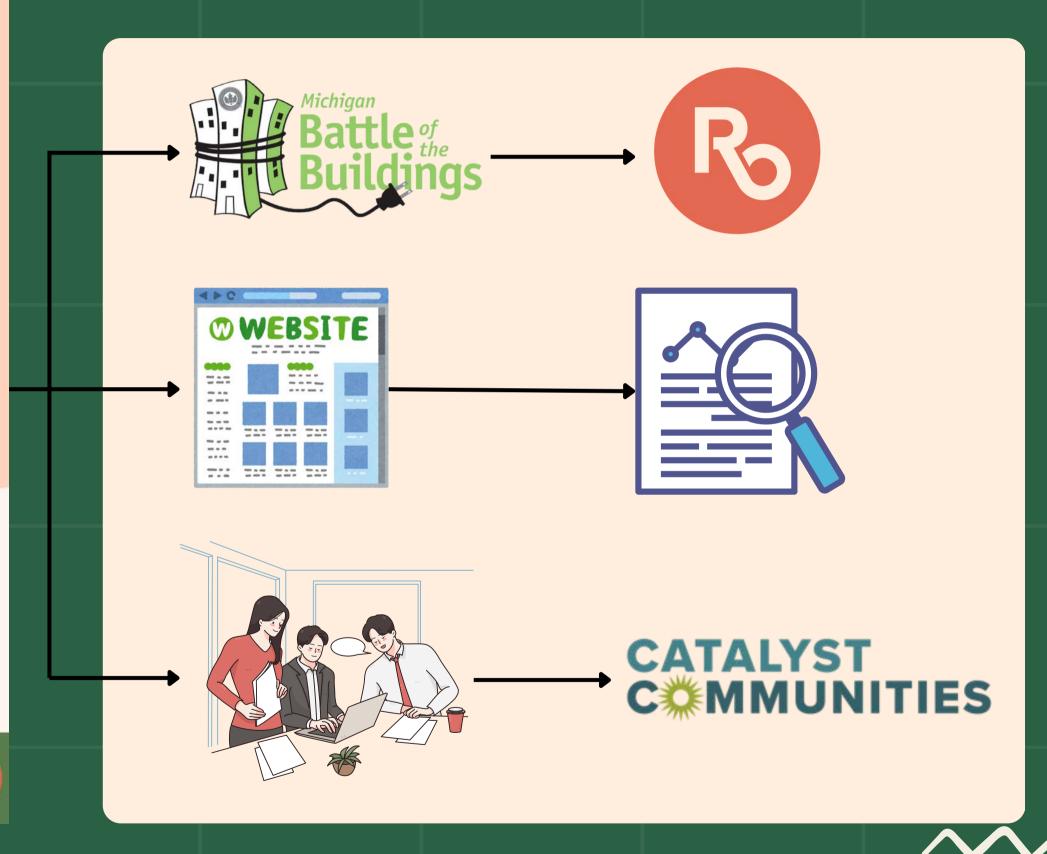
Nishitha Jain CLC Fellow 2024







# MOVING FORWARD





# THANKYOU

"The Michigan Battle of the Buildings is a game changing idea introduced to reduce energy consumption. Just participate and be the biggest losers of your energy"

michiganbattleofthebuildings.org













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# QUESTIONS?

## **LEARN MORE**



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